



Director: Paul Edwards

Qualifications: Chartered Construction Manager
HND in Building Studies

Prof. Membership: Chartered Institute of Building (MCIOB)

Paul has worked in the construction industry since 1983. Having commenced his career with a large international civil engineering contractor, Paul has spent a total of 24 years as a consultant on a wide range of projects providing management of commercial teams, preparation of adjudication submissions, and examination of detailed claim documentation and negotiation of terms or settlements on behalf of clients. Between 1995 and 1998 Paul worked as Commercial Manager responsible for the financial control of a South East based civil engineering company. In 2005 Paul became a founding Partner of GVE Commercial Solutions offering a range of commercial services to national and international clients within the construction industry. Paul has experience working within client and contractor organisations and has also run course presentations pertaining to the NEC suite of contracts.

Some Project Highlights – Commercial Management and Consultation; Change Management and Contract Administration.

Director – GVE Commercial Solutions Limited (2005 – current)

Birse Rail Ltd

Network Rail's DDA Framework Agreement

Commercial management: responsible for procurement of subcontractors to recommendation and appointment; management of onsite commercial team.

Balfour Beatty Civil Engineering Ltd

Blackfriars Station & Bridge Construction Project

Commercial management: procurement/management of bridge roof canopy subcontract package and overseeing of bridge deck replacement package; management of other packages including precast platforms and cantilever access scaffold, all commercial functions including monthly reporting; variation assessment; claims evaluation and final account negotiations.

Balfour Beatty Carillion J.V.

Transport for London's East London Line Rail Project

Commercial management: preparation of narrative and quantum documentation for joint review with client's legal team, evaluation of major compensation events; compilation of claims statements for use in mediation procedures for negotiation of final account.



Hochtief (UK) Construction

Commercial management of procurement and measurement processes on Bexhill to Hastings Link Road

Colorminium Group

Tender and other pre-contract risk analysis and negotiation of subcontract terms for on various projects including St Thomas' Hospital.

Balfour Beatty Ground Engineering

Recovery of outstanding debt on historic accounts

Balfour Beatty Power Networks Ltd

66kV & 400kV Mains at Lodge Road, London

Commercial management: investigation and submission of extension of time claim; negotiations with client.

Hochtief UK Ltd

A23 Coulsdon Bypass

Commercial management: management of commercial team, assistance to legal team with preparation of narrative and quantum documentation for adjudication in respect of extension of time and variation decisions, monthly financial reporting to commercial director.

NEC3 Course Presentations

Bite-size, half and full day courses on the Engineering and Construction Contract for organisations including VolkerFitzpatrick, Portsmouth City Council, Hochtief (UK) Construction, East Sussex County Council, Balfour Beatty Ground Engineering and Murphy Group.

Commercial Management Consultants Ltd (1998 – 2005)

SABCO (Balfour Beatty Rail & EDF J.V.)

Inner London Power Supply Upgrade

Commercial consultant; investigation and production of extension of time request documentation, negotiation with client's representative.

Balfour Beatty Power Networks Ltd

Beaulieu to Denny Overhead Power Transmission Line

Commercial consultant; provision of tender stage advice to client and contractor in respect of procuring a form of contract for the works, provision of subsequent training for commercial teams in effective use of the chosen form of contract (ECC Option C).

Morgan Vinci J.V.

Channel Tunnel Rail Link



Commercial consultant; analysis of delay and disruption issues for inclusion in major compensation event quotations.

Alfred McAlpine Civil Engineering Ltd

Port of Dover Elevated Roadway

Consultant surveyor: provision of commercial management services on project, evaluation and negotiation of subcontractors' claims, financial reporting to commercial director.

Mowlem Railways

CTRL Contract 104H St Pancras

Consultant surveyor: commercial management of project during pre-construction phase.

Balfour Beatty Major Projects Ltd

CTRL Contract 440 East Kent

Commercial consultant; preparation and negotiation insurance claim for storm damage, provision of technical narrative and evaluation.

Associated Solutions Ltd

The Chimes Shopping Centre

Commercial consultant: investigation and compilation of delay and disruption claim documentation for external works package.

Tramtrack Croydon Ltd

Croydon Tramlink

Commercial consultant: investigating contractor's extension of time request, production of documents for adjudication with client's legal representatives.

Roe Roads Ltd (1995 – 1998)

Commercial manager - Various road, rail and other civil engineering contracts in the UK:

- London Underground Station Refurbishment.
- Kent & East Sussex Railway Millennium Extension.
- Rochester Term Contract for Footway Works.
- Edenbridge Sewage Works.
- Heathrow Cargo Centre.
- Hythe Sea Defence.

Commercial Management Consultants Ltd (1988 – 1995)

Provision of Commercial Consultant Services; working on UK civil and infrastructure contracts:

- M20 Junction 5 – 8 Roadworks, Balfour Beatty, Earthworks Claim – Delay/disruption.



- Jubilee Line Extension; G Mansell – Bills of quantities production for tender.
- Second Severn Bridge Crossing; G Mansell – Bills of quantities production for tender.
- A2 Reconstruction Works; Balfour Beatty – Project quantity surveyor.
- Slade Green – British Rail Depot; Amec /Fairclough – Project quantity surveyor.

Balfour Beatty Construction Ltd (1983 – 1988)

Assistant/project quantity surveyor; providing general project commercial services:

- Thamesmead Recycling Plant; preparation of monthly valuations, valuation of variations.
- M20 Junction 6 – 8 Roadwork's; valuation of works sections, subcontractor management.
- A2 Gravesend Resurfacing Works; assistance with site measurement, recording of events.
- M27 Southampton Reconstruction Works; assistance with preparation of valuations.